
ALLIANCE MEMBERS ACHIEVE COMBINED SALES OF 10.76 MILLION UNITS IN 2018

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- **Combined sales by Renault, Nissan and Mitsubishi Motors rise 1.4% to 10.76 million units in 2018 – one in nine of all cars and light commercial vehicles sold worldwide**
- **Total sales of Light Commercial Vehicles (LCVs) rise 13.5% to 2 million**
- **Cumulative sales of electric vehicles up 34% year-over-year, to 725,000 electric vehicles sold since 2010**
- **Progress achieved on offering more vehicles utilizing CMF shared architecture**

Renault-Nissan-Mitsubishi, the world's leading automotive alliance, today announced that its member companies sold a combined total of 10,756,875 units in the 12 months to December 31, 2018. The Alliance maintained its position as the world leader in volume sales of passenger and light commercial vehicles.

Unit sales for 2018 rose 1.4 percent year-over-year amid continued strong demand for vehicles including the Renault Clio, Captur and Sandero, the Nissan X-Trail/Rogue and Sentra/Sylphy and Mitsubishi's Eclipse Cross and XPANDER.

Sales of more vehicles utilizing the Common Module Family (CMF) architecture – a key pillar of the Alliance 2022 mid-term plan – also increased pace in 2018. This included inaugural sales of the Renault Kwid in more international markets along with increased production of the Nissan Frontier pickup truck, which shares architecture with Renault and Mercedes models.

The Alliance members saw particularly strong demand for light commercial vehicles, with solidly improved sales of the Renault Kangoo, Master and Trafic, the Nissan Navara and Terra, and the Mitsubishi Triton. A core part of the Alliance strategy is to maximize synergies through cross-development and cross-manufacturing to increase sales and market presence of member-company LCVs around the world.

In 2018, the Alliance maintained its commitment to zero-emission vehicles. Its leadership in the segment with cumulative sales of 724,905 electric vehicles since 2010 was driven by demand for the Renault ZOE and Nissan LEAF, among other EVs.

Of the Alliance member companies, **Groupe Renault's** sales were up 3.2 percent to 3,884,295 units in calendar year 2018. **Nissan Motor Co. Ltd.** sold 5,653,683 units worldwide, down 2.8 percent in 2018. **Mitsubishi Motors Corporation** sold 1,218,897 units worldwide, up 18.3 percent year-over-year.

Progress towards Alliance 2022 six-year plan

As part of the Alliance 2022 mid-term plan, Renault-Nissan-Mitsubishi is continuing to forecast that annual synergies will exceed €10 billion by the end of 2022. The member companies will

also increase commonality, targeting nine million units based on four common platforms. The plan will also extend the use of common powertrains to 75 percent of total sales. In addition, 12 new zero-emission electric vehicles will be launched during the plan, and 40 vehicles will be introduced with different levels of autonomy.

Top 10 Alliance Markets

Country